



# CONESTOGA TITLE INSURANCE CO.

137 EAST KING STREET, LANCASTER, PA 17602  
(717) 299-4805 \* (800) 732-3555 Fax: (717) 299-6994

## **Sales Representative – Title Insurance** **[Conestoga Title Insurance Company](#)**

Conestoga Title Insurance Co., a title insurance underwriter with home offices in Lancaster, Pennsylvania, is seeking an enthusiastic individual to expand a network of policy issuing title agencies in Maryland, Virginia and Delaware. Responsibilities include producing sales leads and establishing agency relationships with corporate title agencies and law firms.

Additional duties include providing customer service and support with Conestoga's existing network of agents.

The ideal candidate will preferably be located in the Delmarva area.

- Previous experience in the title industry or a real estate related field is highly preferred
- The successful candidate will be highly motivated with the ability to work independently
- Ability to work in a home-base office environment
- The candidate will be required to travel regularly visiting agents and prospects
- Previous experience in cold calling and generating prospect meetings
- Successful sales experience with a track record of meeting goals and objectives

Salary commensurate with experience, includes commission and companywide bonus program. Benefits included (401k match, company car, etc.).

Responses should be sent to:

John M. Nikolaus, President, CLTP  
Jnikolaus@conestogatitle.com